

FASTWIN Admin Tool Attribute Group Association Update - Microsoft Internet Explorer

182//AdminTool/AttributeGroupAssociationUpdate.aspx

Group	Attribute	Attribute Order
17:Deal Notes:Situation and Business Climate	7:TEXTAREA:NOTES	1.0
18:Deal Notes:Other Deal Notes	7:TEXTAREA:NOTES	2.0
11:Channel Conflict:Are there Multiple resellers bidding?	18:TEXT40:Division	1.0
11:Channel Conflict:Are there Multiple resellers bidding?	21:TEXT40:Name	2.0
11:Channel Conflict:Are there Multiple resellers bidding?	51:TEXT40:Negative	3.0
11:Channel Conflict:Are there Multiple resellers bidding?	50:TEXT40:Positive	4.0
11:Channel Conflict:Are there Multiple resellers bidding?	29:TEXT40:Product	5.0
12:Channel Conflict:Is distributor earning their margin?	44:TEXT40:Proposed solution before expiration	1.0
12:Channel Conflict:Is distributor earning their margin?	8:TEXT40:SHORT NOTES	2.0
12:Channel Conflict:Is distributor earning their margin?	18:TEXT40:Service Provided	3.0
12:Channel Conflict:Is distributor earning their margin?	22:TEXT40:Title	4.0
12:Channel Conflict:Is distributor earning their margin?	7:TEXT2:SERIAL NOTES	5.0
13:Channel Conflict:reseller earning their margin?	3:RADIO:Yes	1.0
13:Channel Conflict:reseller earning their margin?	4:RADIO:No	2.0
13:Channel Conflict:reseller earning their margin?	12:TEXT40:Service Provided	3.0
14:Channel Conflict:their own HP EU SR involved	3:RADIO:Yes	1.0
14:Channel Conflict:their own HP EU SR involved	4:RADIO:No	2.0
15:Channel Conflict:Who is driving the sales process?	15:RADIO:Distributor	1.0
15:Channel Conflict:Who is driving the sales process?	15:RADIO:Reseller	2.0
15:Channel Conflict:Who is driving the sales process?	17:RADIO:Part VAR	3.0

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Exhibit F